

International – “Scotland as a Global Player”

Trade Statistics

- Scotland’s top 5 export destinations (in £ms) from 2013 (most recent data) were USA, Netherlands, Germany, France and Denmark:
- Scotland’s top 5 export destinations (in £ms) and the rank of each country has been largely unchanged over the last 5 years:

2013	
Destination	Total Exports
USA	3,910
Netherlands	2,040
Germany	1,945
France	1,845
Denmark	1,420

2008		2009		2010		2011		2012	
USA	2,905	USA	3,040	USA	3,240	USA	3,350	USA	3,725
Netherlands	2,390	Netherlands	2,115	Netherlands	2,445	Netherlands	3,030	Netherlands	1,985
France	1,610	France	1,620	France	1,610	France	1,965	France	1,900
Germany	1,385	Germany	1,385	Germany	1,240	Germany	1,500	Germany	1,750
Spain	860	Spain	885	Norway	855	Spain	845	Denmark	1,110

- Scotland exports approximately half the value of its exports to EU countries and the other half to countries outside of the EU (namely USA):

	2009	2010	2011	2012	2013
Total³ Exports	22,015	23,165	25,715	26,015	27,875
Total EU Exports	10,035	10,055	11,735	11,485	12,910
% of all	46	43	46	44	46
Total RoW Exports	11,020	12,085	12,895	13,690	14,155
% of all	50	52	50	53	51

- In 2013 the largest exporting industries were the manufacture of food & beverages (£5bn, 18% of all exports) and manufacture of coke, refined petroleum and chemical products (£3.5bn, 12.6% of all exports).
- Legal, accounting & other business services (£1.9bn, 6.7%), Machinery & Equipment (£1.7bn, 6.3%) and Electronic Products (£1.6bn, 5.7%) made up the remaining 3 most valuable export industry categories to Scotland.
- More Medium and Large businesses are exporting from Scotland but the number of Small businesses exporting is fairly static:

	2008	2009	2010	2011	2012	2013
Total Large	12,390	12,450	13,245	15,110	14,485	15,365
Total Medium	4,915	5,140	5,620	6,110	6,740	7,880
Total Small	4,530	4,345	4,235	4,400	4,680	4,545

(All data sourced from Scottish Government: Global Connections Survey 2013)